

SA

S A L S A B E E L A M I N

Account Manager

Role Summary

We are seeking an Account Manager to join our team!

We are looking for an outgoing, highly organized and enthusiastic person with who can handle a Sales position and has a passion for design. This is a full-time position with a focus on maintaining and development of our Sales/business Channels.

Who We Are

SAL is a product design studio; we design and manufacture hand-built contemporary lighting. Our work revolves around reviving culturally specific crafts and skills. Behind our practice is always the dialogue between **Designer** and **Craftsmanship** and an exploration of how each one can lend itself to the other.

This fusion of disciplines, this contrast, and harmony, this mix of both these worlds, is what continuously keeps us grounded to what we do...

Main Responsibilities

- Respond to sales inquiries through various channels
- Communicate with clients/showrooms/interior designers and able to answer questions, uncover their needs and educating customers/showrooms on the product when needed
- Handle daily calls/emails
- Develop and maintain sales pipeline and follow up with contacts / uncovered sales opportunities regularly
- Will produce all required documents eg. Quotations/Invoices
- Manage the entire process from accepting client request, sending it to the production team, and arranging delivery and payment collection
- Identifies and develops business opportunities and channels.
- Maintain current Sales channels and develops them
- Ability to multi-task and prioritize in a fast-paced environment.



Who are you

- 0-4 years of experience
- You are fluent in English and Arabic
- You have strong communication skills;
- You are client-oriented and socially talented at networking
- You can handle challenges
- You are energizing and never bored to learn and develop yourself
- Preferably Design-oriented

Seniority Level

Associate

Employment Type

Full-time

How to apply

If this profile matches you and your career plans, please send us your application and resume to info.designedbysal@gmail.com

We look forward to hearing from you. You are welcome to call on +20 101 465 7777 in case you have any questions related to the job.

